

14 FEVRIER 2018

2eme édition du France Tech Transfer Invest

Bpifrance et le Réseau SATT connectent les start-ups de la recherche publique aux fonds d'investissement français et internationaux

Bpifrance et le Réseau SATT (Sociétés d'Accélération du Transfert de Technologies) organisent la seconde édition du France Tech Transfer Invest (« FTTI ») en partenariat avec la société Tech Tour. Pendant 2 jours, 40 start-ups créées grâce à l'action des SATT seront accompagnées et « pitcheront » devant plus de 60 fonds d'investissement français et internationaux spécialisés sur les secteurs du numérique, de la biotechnologie, de la santé et de l'énergie, susceptibles d'accompagner leur croissance.

La première édition a permis à 25 % des start-ups participantes de rentrer en discussion approfondie avec les fonds d'investissement présents et 2 levées de fonds ont abouti. Bpifrance et le Réseau SATT rassemblent une nouvelle fois une sélection de start-ups nées de la recherche universitaire française et les grands fonds d'investissement européens lors de la seconde édition du FTTI pour accélérer leur croissance.

Organisé en présence de **Nicolas Dufourcq**, Directeur général de Bpifrance, **Jean-David Malo**, Directeur Open Innovation & Open Science – DG Research & Innovation à la Commission Européenne et **Laurent Baly**, Président du Réseau SATT, les 13 et 14 février, France Tech Transfert Invest connecte 40 start-ups avec plus de 60 fonds d'investissement français et internationaux. Ces start-ups ont été identifiées par le Réseau SATT (association réunissant les 14 sociétés d'accélération du transfert de technologies) et Bpifrance, puis sélectionnées par des investisseurs experts des 4 domaines du numérique, de la biotechnologie, de la santé et de l'énergie.

Retenues selon plusieurs critères (proposition de valeur, potentiel de croissance, équipe, taille du marché...), ces 40 start-ups sont entraînées à l'exercice du pitch avant d'être invitées à se présenter face à un jury composé d'investisseurs. Elles participent également aux temps de networking et aux présentations qui ponctuent ces deux jours. Elles intègrent par ailleurs la plateforme EuroQuity de Bpifrance qui offre une visibilité accrue et un service digital de mise en relation avec les partenaires de leur développement.

France Tech Transfer Invest permettra en outre aux 12 start-ups qui ont le plus convaincu les investisseurs de participer au « European Venture Summit » qui se déroulera le 11 décembre 2018 à Düsseldorf.

Nicolas Dufourcq, Directeur général de Bpifrance, commente : « Nous sommes heureux d'accueillir une nouvelle fois au HUB le France Tech Transfer Invest qui donne aux jeunes pousses de la deep tech, issues du Réseau SATT, l'opportunité de convaincre les grands investisseurs français et internationaux. Cet événement marque la volonté de Bpifrance d'être aux côtés des SATT pour amplifier son action d'accompagnement auprès des entreprises exploitant une innovation de rupture issues d'un transfert de technologie. Cette initiative s'inscrit ainsi dans la droite ligne de notre stratégie d'accompagner et de financer les innovations de la deep tech afin de



faire émerger de nouveaux champions français capables de rivaliser avec leurs concurrents au niveau européen et mondial ».

Pour Laurent Baly, Président du Réseau SATT et Président de la SATT Sud-Est : « Permettre aux chercheurs de créer une start-up qui valorise leur innovation, c'est bien ; mais accompagner le développement de cette start-up, notamment en l'aidant à trouver les moyens de financer sa croissance, c'est essentiel. C'est tout le sens de l'engagement du Réseau SATT avec Bpifrance dans le France Tech Transfer Invest. Les entreprises qui naissent d'inventions de la recherche publique sont vecteurs de croissance économique et de création d'emplois. Notre rôle est de contribuer à la réussite de ces projets qui transforment l'idée d'un chercheur en réalité business ayant un impact économique et sociétal positif ».

Les SATT aident à révéler le potentiel de création de start-up que recèle la recherche académique française

Créées dans le cadre du Programme d'investissements d'avenir (PIA) et mises en place entre 2012 et 2014, les SATT ont pour mission d'accroître et d'accélérer la valorisation de la recherche publique, en accompagnant à la fois la maturation, la prise de risque et le transfert des innovations vers les acteurs socio-économiques. Elles interviennent aussi bien pour le compte de leurs actionnaires (universités, écoles, organismes de recherche) que pour d'autres acteurs. 856 millions d'euros ont été affectés à leur création dont la plus grande part est dédiée à la constitution d'actifs de propriété intellectuelle et à l'investissement en projets de maturation.

Couvrant tout le territoire national, les 14 SATT ont démontré leur capacité à faire émerger des "pépites" issues des laboratoires universitaires. Leur action auprès des équipes de recherche a en effet révélé et fait s'exprimer la montée de l'esprit entrepreneurial dans ces structures autant qu'à l'échelle nationale. Les SATT ont ainsi détectés et analysés plus de 10 000 projets innovants et permis la création de plus de 270 start-ups depuis 2012.

Liste des 40 start-ups sélectionnées et des 69 fonds d'investissement qui participent à la seconde édition du France Tech Transfer Invest en annexe du communiqué.

Contacts presse

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A propos de Bpifrance

Bpifrance finance les entreprises – à chaque étape de leur développement – en crédit, en garantie et en fonds propres. Bpifrance les accompagne dans leurs projets d'innovation et à l'international. Bpifrance assure aussi, désormais leur activité export à travers une large gamme de produits. Conseil, université, mise en réseau et programme d'accélération à destination des startups, des PME et des ETI font également partie de l'offre proposée aux entrepreneurs.

Grâce à Bpifrance et ses 48 implantations régionales, les entrepreneurs bénéficient d'un interlocuteur proche, unique et efficace pour les accompagner à faire face à leurs défis.

Plus d'information sur : www.Bpifrance.fr - <http://investissementdavenir.bpfiance.fr/> – Suivez-nous sur Twitter : @Bpifrance - @BpifrancePresse

À propos du Réseau SATT - www.satt.fr :

Le Réseau SATT est l'association qui fédère 14 SATT, Sociétés d'Accélération du Transfert de Technologies, qui a pour mission de simplifier et professionnaliser le transfert des innovations issues de la recherche académique vers les entreprises.

Créée en 2014, l'association a pour but de mener des actions partagées afin d'accroître l'efficacité, la lisibilité et la visibilité des SATT. A travers son action, le Réseau SATT permet de mettre à disposition un portefeuille commun de technologies à transférer, conclure des partenariats, afficher des valeurs partagées et porter une communication commune.

Elle est présidée par Laurent BALY, Président de la SATT-Sud-Est, avec à ses côtés Catherine GUILLEMIN, trésorière et Présidente de la SATT Grand-Est et Céline CLAUSENER, Secrétaire et Directrice des Relations Extérieures, SATT IDF INNOV.



Annexes

Les 40 start-ups sélectionnées :

Biotech

MedTech

- BIODOL THERAPEUTICS
- ConicMeds Development
- EasyChelators
- GlioCure
- H-IMMUNE
- IMD-PHARMA
- MilliDrop
- Par'Immune
- RiboStruct
- TheraPanacea

- Basecamp Vascular
- CARPACCIO.cloud
- Chronolife
- ID-NEST Medical
- MagIA Diagnostics
- Neolys Diagnostics
- Neurallys
- Ophtalcare
- Organips
- ORIXHA

ICT

CleanTech

- Actronika
- DELIGHT
- Go Touch VR
- Milphi Technologies
- Nanomade
- New Paradigm/EAZYLANG
- Open Agora
- Postme.io
- Wisebatt
- Metadesk

- Altaroad
- EXOTRAIL
- In Air
- Lancey
- NAU
- Norimat
- Tortoise
- T-Waves Technologies
- ROSI SAS
- LEAF



● BIODOL THERAPEUTICS



Biodol Therapeutics, a pharmaceutical company, aims at developing first-in-class compounds for the specific treatment of chronic neuropathic pain



Fabien GRANIER
CEO



● Conicmeds



Conic Meds is developing a portfolio of molecules, the nano-spreaders, aimed at correcting the problems of cellular lipotoxicity. These include conditions associated with hypoxia, such as COPD and cystic fibrosis.



Thierry Ferreira
Président





● EasyChelators



The mission of **EasyChelators** is to improve the treatment chance of success by targeted pretreatment diagnosis and to offer therapies that reduce harmful side effects especially during cancer treatments.



Jean-Marc Jourmier
CEO



● Gliocure



GlioCure aims to cure glioblastoma, the most common and aggressive brain tumor with around 200,000 deaths worldwide and a median survival of 16 months.



Louis-Marie Bachelot
CEO





● H-IMMUNE



Spun out of the French Nuclear Commission (CEA), H-IMMUNE develops novel FULLY HUMAN antibodies-based blockade therapeutics in the I/O space.



Luc Bobelet
CEO



● IMD-PHARMA



IMD-Pharma S.A.S is a french biotechnology company conducting research and development of innovative drug candidates for immune-related inflammatory diseases.



Serge Calet
Président





● Millidrop



MilliDrop develops and markets the "MilliDrop Analyzer", the first high-throughput microbiology machine. No more petri dishes or flasks: thanks to MilliDrop's millifluidic technique, the same growth performances of microorganisms - bacteria, fungi, algae or yeasts - are obtained inside a drop!



Laurent BOITARD

Président



De l'invention à l'innovation

● Par'Immune



Par'Immune is a biopharmaceutical company developing the parasite derived P28GST protein as immunotherapeutic platform in autoimmune and inflammatory diseases.

Besides its protective role in experimental schistosomiasis, the immunomodulatory potential of P28GST has been validated in preclinical models of Inflammatory Bowel Disease and a Phase 2a clinical trial is ongoing in Crohn's disease.



A LACHGAR
CEO





● **RiboStruct**

RiboStruct develops a generic treatment for all genetic diseases when they are caused by a particular type of mutations, nonsense mutations (~ 10-15% of cases) by targeting the human ribosome thanks to the unique know-how in crystallography ribosome. This new therapeutic approach, the translecture, is applicable regardless of the gene involved, unlike gene therapies that each target a particular gene.



Jean-Paul Renaud
Porteur de Projet



● **TheraPanacea**



THERAPANACEA develops and commercializes an innovative and intelligent software suite of adaptive radiotherapy, which significantly reduces side effects and decreases metastases, in the treatment against cancer.



L Catherine Martineau-Huynh
Directrice des Opérations





● Basecamp Vascular



BaseCamp Vascular offers a robotic catheterization solution for endovascular navigation. This 5-8 F standard size catheter is activatable by a control handle to flex its distal end and facilitate navigation of complex vascular anatomy.



Raphaël Blanc
CEO



● CARPACCIO.cloud



CARPACCIO.cloud is an online image analysis service of unparalleled quality and speed, accessible to scientists around the world via an intuitive and interactive interface, on desktops, laptops, tablets and smartphones and as a full service provider.



Rudy Marty
CEO/CTO





● Chronolife



Chronolife specializes in the predictive medicine of chronic diseases - heart failure, epilepsy - by developing a unique multiparametric monitoring solution, continuously and in parallel. This technology makes it possible to make predictions based on real-time big data health analysis, on small computing units, such as smartphones



Amber Nawaz, COO



● ID-NEST Medical



ID-NEST Medical develops the first endovascular stenting system dedicated to vascular bifurcations. In the Venous system, bifurcations are not specifically addressed by today's technologies. Therefore, issues like Venous Compression, Iliac Deep Vein Thrombosis or Post-Thrombotic Syndroms are often not treated satisfactorily.



Christophe Tézenas du Montcel
Start Up Ceo





● MagIA Diagnostics



MagIA develops an innovative blood immunoanalyzer allowing for easy transfer of any immunoassay onto a portable system, with lab performance. MagIA delivers his partner's immunoassays directly to patients through our proprietary Point of Care device.



Paul kauffmann
CEO



● NEOLYS DIAGNOSTICS



Neolys Diagnostics offers the first ever tests that determine the patient's radiosensitivity for a personalized, better tolerated and more efficient radiotherapy. These tests represent substantial awaited innovation from the practitioners.



Gilles Devillers
President





● Neurallys



Neurallys works in neurosurgery on an innovative medical device for patients with hydrocephalus (intracranial hypertension, surgery every 15min!). The device aims to help patients and neurosurgeons.



Philippe Auvray
CEO



● OPHTALCARE

Improve the quality of vision of patients operated on for cataract, a disease that affects more than 80% of the population aged 75 and over.



Benoit Bessiere
Responsable développement





● OrganipSC

The mission of **OrganipSC, Inc.** is to become the premier first provider human pancreas and bladder for transplantation . OrganipSC, is dedicated to build long-term relationships with federal agency involved in the regulation of the medical care system and most importantly with patients. The company's goal is to set up a new technology, becoming profitable by 2 year of operations (2020).



Romain Desprat

CEO



● ORIXHA



Ultra-fast cooling of resuscitated patients after cardiac arrest



Herve Walti
CEO



De l'invention à l'innovation



● Actronika

Actronika markets the Tactronik module, a state-of-the-art vibrotactile proprietary system that runs a cutting-edge library of haptic effects driving high-performance haptic actuators. Actronika supplies its clients with cost-effective, user experience enhancing, modular combinations of proprietary hardware and software components in the haptic field.



Gilles Meyer
CEO



● DELIGHT



DELIGHT is a digital platform dedicated to live entertainment professionals: concert and theatre producers, festival organizers, venues, ticketing solutions...

It provides advanced tools to optimize the production and marketing of their shows. It is the only solution that combines and enriches ticketing and behavioral data (social networks, search...)



Marc Gonet
CEO & Co-fondateur





● Go Touch VR



Go Touch VR is an innovation design company delivering touch solution for VR and AR. We provide our haptic technology, support and services for actors active in the fields of training, engineering, showcasing and data interaction.



Eric Vezzoli
President



● Milphi Technologies

design, development and operation of devices for monitoring the physical activity of horses and riders. The design, development, editing, operation of software, multimedia applications in all areas of equestrian and equine activities. The provision of services in the areas of equestrian and equine activities to improve the training, performance and health of the animal.



Michel Laurent
ceo





● Nanomade



Nanomade offers, thanks to its patented sensor technology, to make any surface sensitive to touch and pressure. The company develops on behalf of its customers solutions ranging from sensor to integrated system.



Faouzy SOILIHI
Président Directeur Général



● Eazylang

Eazylang is a platform for linking business and specialized translators. A platform that saves time, but also confidence in translators that companies hire for specific needs



Eric Lavost
Start Up Ceo





● Open Agora



Open Agora designs and realizes tools for collecting and analyzing collective opinions. In particular, it produces consulting applications for Slack and Teams.



Christophe Morvan
CEO



De l'invention à l'innovation

● Postme.io

Decentralized bill management network on blockchain.



Laurent Friscour
product/market fit





● WISEBATT

wisebatt

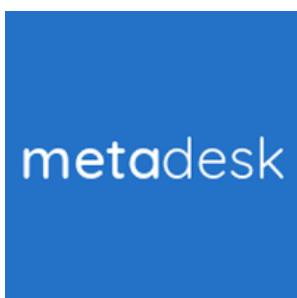
We are making hardware design easier. We provide engineers with a virtual prototyping SaaS platform allowing them to design quicker more reliable devices. Our first customers saved \$200k on each project and get product to market 3 months faster.



Wilfried DRON
CEO



● Metadesk



Metadesk unifies access to your data from a web browser extension that's easy to use, quick to deploy and most importantly is the natural convergence point of all your cloud applications while being always by your side.



Jerome Martin
Founder





Altaroad

Generating road data to optimize transport and logistics



Cécile Vilette
CEO



Exotrail



Exotrail develops a miniaturised electric propulsion solution to improve small satellites constellations performances. Our vision is that small satellites equipped with propulsion will spark a new revolution of new and affordable in-orbit services.



David Henri
Cofounder & CEO





● In'Air Solutions



In'Air Solutions is a company specialized in the chemistry of air pollutants. It develops innovative high-performance analyzers, as well suited for laboratory analysis, as on-site measurements during field campaigns.



Emmanuel Laubriat
General Manager Interim



● Lancey Energy Storage



Lancey Energy Storage provides a plug and play space heater integrating a lithium battery. The patented architecture provides a direct bill economy, storing electricity when it's cheap and consuming it when the user need it most. Easy to install, compatible with demand-response policies, giving full control via a dedicated app and allowing important energy savings, the space heater by Lancey Energy Storage is the smartest way to store energy. The space heater developed by Lancey Energy Storage is plug&play and its installation is 75% less expensive than a gas heating system.



Raphaël Meyer
Président





● NAU



NAU is a 13 foot sport catamaran made of polyethylene made in France. It is easy to disassemble and tool-free for more convenient maintenance, storage and transportation. It is also part of a range of modular boats



Louis Cottin, CEO and Founder



● Norimat



Norimat designs and manufactures very high performance technical parts by flash sintering. We are developing a new process for manufacturing titanium alloy aero parts that reduces production times and material loss by 4.



Romain Epherre
President





● Tortoise



Tortoise develops and commercializes technologies that quantitatively characterize mechanical properties of a material through a simple and non-destructive analysis of a broken sample, for failure analysis or material development applications.



Simon TRANCART
Président



● T-waves technologies



T-Waves Technologies designs and develops highly innovative systems for measurement, inspection and core characterization of the material, providing 3D, real-time, non-destructive, non-contact and non-harmful information



Thierry Antonini
CEO





● ROSI SAS



ROSI SAS proposes a completely new solution to recycle the very precious silicon from the so-called "kerf", a mud containing very pure silicon but considered today as an industrial waste worthless for lack of technology. Thanks to the ROSI technology, recycled Si enters the photovoltaic production chain, making the photovoltaic industry a real example of a circular economy.



Yun Luo
Co-founder and president



● LEAF



As a start-up for biotech, LEAF is developing equipment, cross-network bridges, to recycle CO₂ and produce renewable gas, for mobility, heat supply and service provisioning.

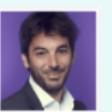
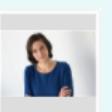


Vincent Guerre
Président / CEO





Les 69 fonds d'investissement participants :

 	 	 	 
Donatella Callegaris <i>Director Columbia Lake Partners (United Kingdom)</i>	Mario Caria <i>International Director and Senior Partner SOFIMAC partners (Italy)</i>	Tony Chang <i>Associate at Merck Ventures Merck Ventures BV (Netherlands)</i>	Pascal-Andre Chenal <i>VC Analyst at Supernova Invest Supernova Invest (France)</i>
 	 	 	 
Kevin Cheng <i>Partner MVM Life Science Partners LLP (United Kingdom)</i>	Dmitry Chikhachev <i>Managing Partner Runa Capital (Russian Federation)</i>	Adrien Clavairoly <i>Analyst Advent France Biotechnology (France)</i>	Arnaud Coulon <i>Development Manager JSP International GmbH (Switzerland)</i>
 	 	 	 
Lydia Babaci-Victor <i>Director of Innovation & Development Vinci Energies (Belgium)</i>	Guillaume Baxter <i>Senior Associate Sofinnova Partners (France)</i>	Gitte Bedford <i>Vice President Robert Bosch Venture Capital GmbH (Germany)</i>	Luca Binda <i>Senior investment manager Intesa Sanpaolo S.p.A. (Italy)</i>
 	 	 	 
Bernardo Bluhm <i>Investment Director Engie New Ventures (France)</i>	Lucille Bonnet <i>Senior Investment Manager High-Tech Gründerfonds Management (Germany)</i>	Olivier Bordelanne <i>Investment Director Emertec Gestion SA (France)</i>	David Braga Malta <i>Venture Partner - Vesalius Biocapital Vesalius Biocapital Partners (Luxembourg)</i>



 	 	 	 
Vincent Deltrieu <i>Partner, Member of the Board</i> Innovacom (France)	Jack Diamond <i>Senior Associate</i> Kreos Capital (United Kingdom)	João Dias <i>Senior Associate</i> Armilar Venture Partners (Portugal)	Rémi Droller <i>Partner</i> KLS Partners (France)
 	 	 	 
Cedric Favier <i>Investment Director</i> Seventure Partners SA (France)	Robert Gallenberger <i>Partner</i> btov Partners (Switzerland)	Juan Garcia Soria <i>CEO & Founder of the Biotechnology Business Institute and BioSeed Capital</i> BioSeed Capital (United Kingdom)	Carl Gressum <i>Technology Scout</i> Samsung Electronics (UK) Limited (United Kingdom)
 	 	 	 
Jerome Gueret <i>Investment Director</i> GO CAPITAL (France)	Fabian Heilemann <i>Partner</i> Earlybird Venture Capital (Germany)	Eoghan Hickey <i>Principal & Head of Research</i> Jolt Capital (France)	Nikhil Jain <i>Healthcare Technology Investment Professional</i> Innohealth Partners (Switzerland)
 	 	 	 
Michael Krel <i>Principal</i> Sofinnova Partners (France)	Alexis Licha <i>Innovation & startups manager</i> Shell (France)	Hans Maenhout <i>Investment Director</i> Finindus NV (Belgium)	Natalia Mühlemann <i>Global Business Manager - Medical Devices</i> Nestlé Health Science (Switzerland)



  <p>Michael Jean Nettersheim Investment Manager BASF Venture Capital GmbH (Germany)</p>	  <p>Leila Nicolas Director of Investment GO CAPITAL (France)</p>	  <p>Alexia Perouse CEO & Managing Partner Ibionext (France)</p>	  <p>Plamen Petkov Member of the Management Board of FMFIB Fund Manager of Financial Instruments in Bulgaria (Bulgaria)</p>
  <p>Lazar Petrov Head of Unit "Financial instruments and EU Operational Programmes" of FMFIB Fund Manager of Financial Instruments in Bulgaria (Bulgaria)</p>	  <p>Baruk Pilo Boutique M&A and Strategic Advisory Oakland Partners (United Kingdom)</p>	  <p>Matthieu Piron Head of Corporate Venture ADP Group Groupe ADP (France)</p>	  <p>Goncalo Rebelo de Andrade General Manager Hovione Capital (Portugal)</p>
  <p>Matthieu Repellin Investment Partner - Airbus Ventures Airbus Ventures (France)</p>	  <p>Pedro Ribeiro Santos Partner Armilar Venture Partners SCR (Portugal)</p>	  <p>Martin Rivas Management Partner Uninvest S.G.E.C.R. (Spain)</p>	  <p>Dirk Schmuecking Managing Director and Founding Partner Digital+ Partners (Germany)</p>
  <p>Sara Secall Investment Director and Partner Inveready (Spain)</p>	  <p>Johannes Singelnstein Lawyer specialising in corporate law Johannes Singelnstein (France)</p>	  <p>Ilya Sloutsky Managing partner Medme Group (Russian Federation)</p>	  <p>Jérôme Snollaerts General Partner CapDecisif Management (France)</p>



<div>Cedric Van Nevel</div> <p>Investment Manager Corporate Venturing @ Bekaert Bekaert (Belgium)</p>	<div>Joost Waeterloos</div> <p>Corporate Tech Scout The Dow Chemical Company (Belgium)</p>	<div>Winfried Weigel</div> <p>Managing Director Clean Tech Capital (Switzerland)</p>	<div>Hélène de Cointet</div> <p>Co-Head Safran Corporate Ventures SAFRAN (France)</p>
<div>Eric de La Gironière</div> <p>Faurecia Ventures President Faurecia Ventures (France)</p>	<div>Rogier van Beugen</div> <p>Director Innovation KLM (Netherlands)</p>	<div>Fred van Beuningen</div> <p>Managing Director Clean Tech Delta (Netherlands)</p>	<div>Peter van Gelderen</div> <p>General Partner Icos Capital (Netherlands)</p>
<div>Benjamin Wainstain</div> <p>Investment Director Demeter Partners (France)</p>	<div>Winfried Weigel</div> <p>Managing Director Clean Tech Capital (Switzerland)</p>	<div>Yannick Willemin</div> <p>Head of Strategic Scouting SGL Group (Germany)</p>	
<div>Claire Poulard</div> <p>Analyst Omnes Capital (France)</p>	<div>Kim Neel Wyon</div> <p>Senior Partner Optiteam (Denmark)</p>	<div>Dieter Kraft</div> <p>Managing Director Trumpf Venture GmbH (Germany)</p>	
<div>Sarah Fisher</div> <p>Director, Global Markets, GSG Innovation Johnson & Johnson Innovation (United Kingdom)</p>	<div>Juan Garcia Soria</div> <p>CEO & Founder of the Biotechnology Business Institute and BioSeed Capital BioSeed Capital (United Kingdom)</p>	<div>Alberto Emprin</div> <p>General Partner 3LB Seed Capital (Italy)</p>	



GO CAPITAL

Emmanuelle Deponge

Venture Partner
GO CAPITAL (France)



Advent
France Biotechnology

Adrien Clavairoly

Analyst
Advent France Biotechnology (France)



EVONIK
INVESTMENT

Jens Busse

Investment Manager
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ebay™

Richard Briffod

Director of Strategy
Ebay (Switzerland)